

# CAPABILITY STATEMENT

## ABOUT SATU BUMI

Satu Bumi is a 100% Australian owned company that specialises in manufacturing Glass Fibre Reinforced Concrete (GRC) planters and street furniture. With a management office in Australia and a large purpose-built factory in Indonesia, Satu Bumi has the size, resources, and low-cost infrastructure to supply high-quality and competitively priced GRC planters and street furniture for commercial projects of any size.

By utilising the best raw materials available and adhering to international GRC manufacturing standards, Satu Bumi provides commercial-grade GRC planters and street furniture that are aesthetically appealing, fire resistant, waterproof, robust, and able to withstand long term exposure to harsh climatic conditions.

### WHAT MAKES SATU BUMI DIFFERENT

#### 1 CAPACITY

With around two hundred employees, ten thousand square meters of factory space, and a large catalogue of standard sized planters and street furniture, Satu Bumi is one of the largest manufacturers of GRC landscaping products in the Southern Hemisphere. Therefore, Satu Bumi has the capacity to deliver large volume-based orders to meet even the largest commercial landscaping projects.

#### 2 CUSTOM DESIGN COMPETENCY

Satu Bumi's Product Engineering Division has around thirty-five full time staff, including six CAD drafts people, and a large team of mould makers that have the depth of experience required to make moulds for almost any custom GRC precast design requirement.

#### 3 SOLUTIONS BASED APPROACH

Satu Bumi's Australian customer support team has a solutions-based approach to the supply of GRC planters for commercial projects which sets it apart from most of its competitors, and includes the following key elements: -

- **Pre-ordering assistance** – to save you time and avoid mistakes
- **Product engineering** – for specifying custom projects
- **Access to a catalogue of GRC planters** – for faster delivery and lower unit costs
- **Large manufacturing facilities** – which provide: -
  - Direct communication for greater ordering control
  - Direct supply (i.e. no middleman) for better pricing and delivery control
  - Large capacity for producing projects on time
- **Project management** – to ensure orders flow smoothly
- **Low transport costs** – using shipping container efficiencies and capital city port warehousing facilities

### COMPLIANCE WITH STANDARDS

Satu Bumi's manufacturing processes are based on, and in compliance with, the "Specification for the Manufacture, Curing, & Testing of Glassfibre Reinforced Concrete (GRC) Products" as defined by the "The International Glassfibre Reinforced Concrete Association" based in the UK.

Satu Bumi's GRC is also certified for both the AS 1530.03 and AS 1530.01 combustibility standards.

### SOME OF SATU BUMI'S CUSTOMERS

- Hacer Group
- Hamilton Marino
- Fytogreen Australia
- Landscape Solutions
- Kane Constructions
- Hunter Mason
- Living Landscapes
- John Holland
- Aspekt
- Kane
- COBUILD
- PACE
- Hansen Yunchen
- Mainbrace
- Harris HMC
- Roberts Corp
- Buildcorp
- Ironside
- L.U. Simon
- Bloc
- Minicon
- ICON
- Buxton
- Maben
- Built
- Crema
- Visioneer
- Junglify
- Balmain & Co
- John Holland
- Multiplex
- Figurehead